|                            | Vining |         |          |                   | Sweet heart and |                                 |                    |                 |
|----------------------------|--------|---------|----------|-------------------|-----------------|---------------------------------|--------------------|-----------------|
|                            | peas   | Carrots | Parsnips | Savoy cabbage     | pointed cabbage | Winter Cauliflower              | Summer Cauliflower | Broccoli        |
| Area                       |        |         |          |                   |                 |                                 |                    |                 |
| Share of UK market         | 90%    | 90%     | 90%      | 90%               | 90%             | 70%                             | 90%                | 90% in season   |
| Seasonal affect            |        |         |          | June - March      | June - December | January - June                  | June - Christmas   | June - November |
| Imports                    |        |         |          | April May Spain   |                 | Spain for relaibility of supply | ,                  | Spain           |
| Retail Market value        |        |         |          | , , ,             |                 | , , , , ,                       |                    | •               |
| Opportunities              |        |         |          |                   |                 |                                 |                    |                 |
| Import substitution        |        |         |          | x Storage options |                 |                                 |                    |                 |
| Meeting increasing         |        |         |          |                   |                 |                                 |                    |                 |
| demand                     | x      | x       | x        | x                 | x               | x                               | x                  | x               |
| Meeting demand for UK      |        |         |          |                   |                 |                                 |                    |                 |
| produce                    | X      | х       | x        | х                 | x               | X                               | x                  | x               |
| Need for new crop          |        |         |          |                   |                 |                                 |                    |                 |
| protection products        | x      | X       | X        | X                 | x               | x                               | x                  | x               |
| Improve quality and Class  |        |         |          |                   |                 |                                 |                    |                 |
| 1 %age                     |        | X       | X        | х                 | x               | x                               | x                  | x               |
| Increase overall volume    |        |         |          |                   |                 |                                 |                    |                 |
| Increase production per ha |        |         |          |                   |                 |                                 |                    |                 |
| Export opportunity         |        |         |          |                   |                 |                                 |                    |                 |
| General promotion          | x      | X       | x        | х                 | x               | x                               | x                  | х               |
| Relevant R&D               | X      | X       | X        | х                 | x               | X                               | x                  | х               |
| Organic demand             | X      | X       | X        | х                 | х               | X                               | x                  | х               |
| Automation                 |        |         |          | х                 | x               | x                               | X                  | х               |



## Themes

Crop protection

Automation

• R&D Infrastructure

